

ASSET VALUATION GURU
BE A KEY PLAYER ON OUR TEAM OF DEAL MAKERS

Fast-paced, entrepreneurial, growth-oriented transactional company needs an expert in equipment valuations so we can win profitable deals.

We are one of the premier companies in the US that develops unique solutions for financially distressed companies that have commercial and industrial assets, or companies with surplus equipment. We typically do that in one of three ways:

- Auctions: We buy and sell commercial and industrial equipment from individual owners up to Fortune 500 companies.
- Financing: Quick and creative alternative financing solutions based on asset value for small and middle-market companies in need of liquidity.
- Private Equity: Equity investments in distressed, small and middle-market manufacturing companies.

We cultivate a culture that is entrepreneurial, creative, relationship-based, and team-oriented. We love challenge, change, and we push ourselves to grow. We're a small firm of 20 people, and we're looking for someone who wants to evolve with us, and work with us to build something new for the future. Your growth is only limited by you, not by job titles or hierarchy or seniority.

The Position

- Every transaction that we close – whether auctions, loans, or private equity - is dependent on an accurate valuation of the assets. The Guru is our point person for this crucial part of the deal.
- This person will work closely with the Business Development team and the Deal Team, and will provide expert opinions of value on the deals being pursued. This involves traveling to sites all over the continental United States and Canada, researching values, calibrating valuation based on current market forces with a focus on FLV, and providing desktop opinions when needed.
- The Guru will spend around two thirds of their time on valuing prospective deals. The remaining time will be split between writing up lot descriptions on site for auctions PPL is running, conducting asset inspections for our existing loans, and doing an occasional formal appraisal.
- Most PPL deals are in metalworking, machine shops, plastics, and general industrial manufacturing. The Guru must have demonstrated expertise in most of these asset classes.

You

- You have a decade or more of valuing and/or appraising experience across multiple asset classes.
- You're looking to grow beyond fee-for-appraisal work only.
- You have experience with auctions and liquidation prices.
- Being chained to a desk sounds like torture to you.

If this description sounds compelling, send us a copy of your resume along with an appraisal or valuation that you've done recently with all info about the client removed.